Claims

- Nucleic acid molecule comprising a heat-inducible promoter and selected from the following nucleic acids:
 - a nucleic acid the sequence of which comprises the promoter sequence of a
 Hansenula polymorpha gene coding for a protein with trehalose-6-phosphate
 synthase activity;
 - (b) a nucleic acid with the sequence indicated in SEQ ID NO:1;
 - (c) a nucleic acid having a sequence which exhibits at least 40% identity over a length of 300 bp with one of the sequences indicated in (a) or (b);
 - (d) a nucleic acid which hybridizes to the complementary strand of one of the nucleic acids indicated in (a), (b) or (c);
 - (e) a derivative of one of the nucleid acids indicated in (a), (b) or (c) obtained by substitution, addition and/or geletion of one or more nucleotides;
 - (f) a fragment of one of the nucleic acids indicated in (a) to (e) which retains the function of the heat-inducible promoter;
 - (g) a combination of several of the nucleic acids indicated in (a) to (f), wherein the sequences of the nucleic acids may be different or the same;

or

- a nucleic acid molecule having a sequence complementary to the sequence of one of the nucleic acids indicated in (a) to (g).
- 2. Nucleic acid molecule according to Claim 1, **characterized in that** the nucleic acid indicated under (c) exhibits at least 60% identity with one of the sequences indicated in (a) or (b), or the complementary sequence thereof.

- 3. Nucleic acid molecule according to Claim 1, **characterized in that** the nucleic acid indicated under (c) exhibits at least 80% identity with one of the sequences indicated in (a) or (b), or the complementary sequence thereof.
- 4. Nucleic acid molecule according to Claim 1, **characterized in that** the nucleic acid indicated under (c) exhibits at least 90% identity with one of the sequences indicated in (a) or (b), or the complementary sequence thereof.
- 5. Nucleic acid molecule according to Claim 1, **characterized in that** the nucleic acid indicated under (c) exhibits at least 95% identity with one of the sequences indicated in (a) or (b), or the complementary sequence thereof.
- 6. Nucleic acid molecule according to one of the preceding claims, **characterized in that** it exhibits at least one heat shock element having the sequence
 NGAANNNNNNGAAN (SEQ D NO:2) or the complementary sequence thereof,
 wherein the nucleotides denoted by N may be A,T, C or G independent of each
 other.
- 7. Nucleic acid molecule according to claim 6, **characterized in that** it exhibits at least one heat shock element with the sequence NGAANNBWMNNGAAN (SEQ ID NO:3) or the complementary sequence thereof, wherein B is a G, C or T, W an A or T, and M a C or A.
- 8. Nucleic acid molecule according to Claim 7, **characterized in that** the heat shock element is selected from TGAAGCCTCTTGAAA (SEQ ID NO:4) and/or TGAATATAAAGGAAA (SEQ ID NO:5) and/or the complementary sequences thereof, wherein two or more heat shock elements, where present, may exhibit the same or different sequences.
- 9. Nucleic acid molecule according to claims 6, 7 or 8, **characterized in that** it exhibits at least two different heat shock elements.

- 10. Nucleic acid molecule according to one of the preceding claims, **characterized in that** it contains no STRE element having the sequence CCCCT or AGGGG.
- 11. Nucleic acid molecule according to Claim 1, **characterized in that** the fragment indicated under (f) comprises the sequence from nucleotide 228 to nucleotide 792 in SEQ ID NO:1.
- 12. Nucleic acid molecule according to Claim 1, **characterized in that** the fragment indicated under (f) comprises the sequence from nucleotide 492 to nucleotide 792 in SEQ ID NO:1.
- 13. Nucleic acid molecule according to Claim 1, characterized in that the fragment indicated under (f) comprises the sequence from nucleotide 627 to nucleotide 713 in SEQ ID NO:1.
- 14. Nucleic acid molecule according to one of the preceding claims, **characterized in that** it further comprises at least one nucleic acid sequence for a heterologous gene
 under the transcriptional control of the heat-inducible promoter.
- 15. Nucleic acid molecule according to one of Claims 1 to 13, **characterized in that** it further comprises a nucleic acid sequence under the transcriptional control of the heat-inducible promoter which is selected from the following sequences:
 - (i) a nucleic acid sequence which encodes a polypeptide with the amino acid sequence of the trehalose-6-phosphate synthase of *Hansenula polymorpha*;
 - (ii) a nucleic acid sequence as indicated in SEQ ID NO:6;
 - (iii) a nucleic acid sequence which exhibits at least 80% identity with the sequence indicated in SEQ ID NO:6;
 - (iv) a nucleic acid sequence which encodes a polypeptide with the amino acid sequence indicated in SEQ ID NO:7 or with a partial sequence thereof, wherein the polypeptide exhibits trehalose-6-phosphate synthase activity;

- (v) a nucleic acid sequence which in consideration of the degeneration of the genetic code would encode a polypeptide with the amino acid sequence indicated in SEQ ID NO:7 or with a partial sequence thereof, wherein the polypeptide exhibits trehalose-6-phosphate synthase activity;
- (vi) a nucleic acid sequence which encodes a polypeptide the amino acid sequence of which exhibits at least 80% identity with the amino acid sequence indicated in SEQ ID NO:7.
- 16. Nucleic acid molecule according to Claim 15, **characterized in that** the nucleic acid sequence indicated under (iii) exhibits at least 90% identity with the sequence indicated in SEQ ID NO:6.
- 17. Nucleic acid molecule according to Claim 15, **characterized in that** the nucleic acid sequence indicated under (vi) encodes a polypeptide the amino acid sequence of which exhibits at least 90% identity with the amino acid sequence indicated in SEQ ID NO:7.
- 18. Host cell containing a nucleic acid molecule according to one of Claims 1 to 17, wherein the host cell is a prokaryotic or eukaryotic cell.
- 19. Host cell according to Claim 18, **characterized** in that the eukaryotic cell is a fungal cell.
- 20. Host cell according to Claim 19, characterized in that the fungal cell is a yeast cell.
- 21. Host cell according to Claim 20, **characterized in that** the yeast cell is *Hansenula polymorpha*.
- 22. Expression vector comprising at least one nucleic acid molecule according to one of Claims 1 to 13.

- 23. Expression vector comprising at least one nucleic acid molecule according to one of Claims 14 to 17.
- 24. Kit, comprising:
 - (a) an expression vector according to Claim 22, which is suitable for having cloned into it a nucleic acid which encodes a recombinant protein, and
 - (b) a host cell suitable for induction of the heat-inducible promoter and for production of the recombinant protein.
- 25. Kit, comprising:
 - (a) an expression vector according to Claim 23 and
 - (b) a host cell which is suitable for induction of the heat-inducible promoter and for production of a protein encoded by a coding sequence under the transcriptional control of the heat-inducible promoter.
- 26. Use of a nucleic acid molecule according to one of Claims 1 to 17 or of a host cell according to one of Claims 18 to 21 or of an expression vector according to Claims 22 or 23 or of a kit according to Claim 24 or 25 for expression of a gene under the control of the heat-inducible promoter.
- 27. Use of a nucleic acid molecule according to one of Claims 1 to 17 or of a host cell according to one of Claims 18 to 21 or of an expression vector according to Claims 22 or 23 or of a kit according to Claim 24 or 25 for the production of one or more proteins.
- 28. Method for the production of one or more proteins, comprising
 - (i) Cloning of at least one nucleic acid which encodes a recombinant protein into an expression vector according to Claim 22, such that the nucleic acid thus cloned is under the transcriptional control of the heat-inducible promoter;

- (ii) introduction of the expression vector obtained in (i) into a host cell suitable for induction of the neat-inducible promoter and for production of the recombinant protein;
- (iii) cultivation of the host cell obtained in (ii);
- (iv) induction of the heat-inducible promoter by methods known per se.
- 29. Method for the production of the gramore proteins, comprising
 - (i) introduction of an expression vector according to Claim 23 into a host cell suitable for induction of the heat-inducible promoter and for production of the recombinant protein;
 - (ii) cultivation of the host cell obtained in (i);
 - (iii) induction of the heat-inducible promoter by methods known per se.

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